

Globe

Globe International Carriers Limited
(Formerly Known as Globe International Carriers Private Limited)

LISTING CEREMONY OF
**GLOBE INTERNATIONAL
CARRIERS LIMITED**

ON 19TH OCTOBER 2016

ON



RAJASTHAN'S 1ST LOGISTICS COMPANY TO BE LISTED.



Exchange NSE Emerge
(The SME Exchange)



Lead Manager
Hem securities Pvt Ltd



Hem securities Ltd

Registrar to the Issue
Sharex Dynamic (India) Pvt. Ltd.



IPO DETAIL

Issue Price	Rs. 24	Lot size 6,000 Equity Shares & in Multiple thereof
Issue Size	Rs. 516.96 Lakhs	Issue Size(No. of Shares) 21,54,000

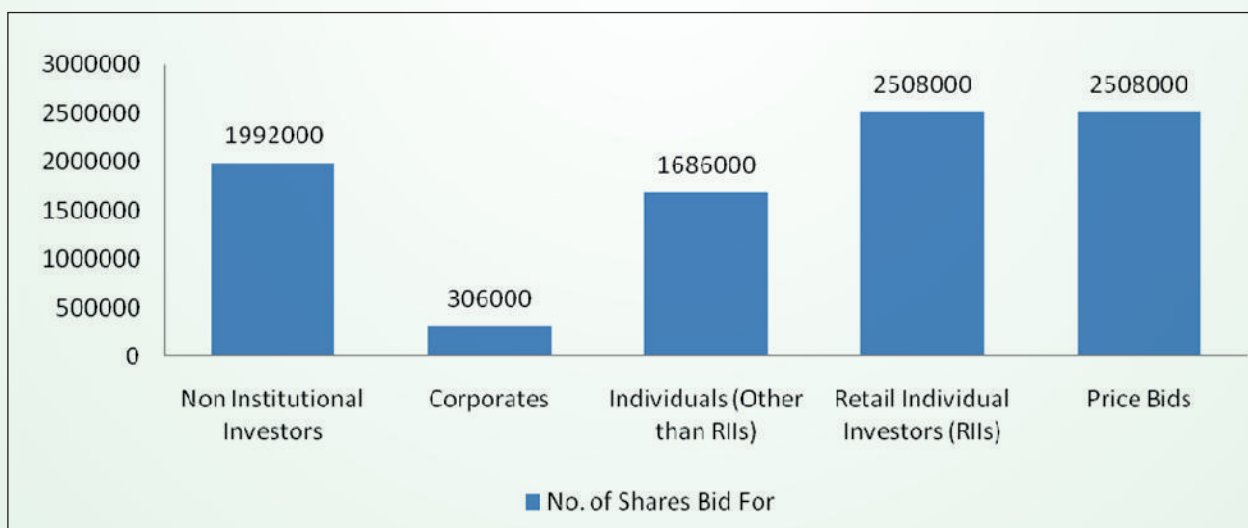
Lead Managers:
Hem Securities Limited

Registrar to the issue:
Sharex Dynamic (India) Pvt. Ltd.

Issue Objects:
Working Capital Requirement
General Corporate Purpose

IPO SUCCESS

The IPO saw tremendous response from the investor community as the IPO was oversubscribed 2.09 times by getting a total procurement of about Rs. 10.80 cr. **Globe International Carriers Limited** will be the first logistics company from Rajasthan to be listed on the National Stock Exchange SME Platform.



OUR PROMOTERS



Mr. SUBHASH AGRAWAL
CHAIRMAN & MD

Globe International Carriers Limited in its fifth decade of operations is one of the pioneers in transportation and logistics business in India. Our journey in the last four decades has been a story of pioneering innovation, engineering excellence and strategic evolution as we expanded our footprint across India and diversified our services portfolio while achieving significant growth.

We are believers in long term relationships. Be it with our clients, employees, business partners, and our investors. We want our clients to benefit from the solutions we have to offer. We want our employees to be satisfied with the growth and the opportunities they receive within the organization. We want our business partners, specially our vendors, to grow with us as we do. We are now ranked amongst the most respected and reputed transport operators in the country. A reputation that has not come easily but came with persistent and focused hard work over the decades to gain the trust of our customers and watch them smile.

And, finally, we want our investors to be secure in the knowledge that their investment is in a sound company that adheres to the highest levels of financial and corporate governance and delivers a reasonable rate of return on capital employed. We strive to delight our customers, our partners with our business ethics and moral responsibility in delivering their valuable cargo as per their requirements. We are confident of a bright future and mutually rewarding business partnership as we meet the challenges and move steadily in the trade. We will not spare any efforts to cater to our customer's requirements as well as provide professional staffs that are service orientated.

Mrs. SUREKHA AGARWAL
DIRECTOR

We are staunch believers in long term relationships. Be it with our clients, employees, business partners, and our investors. We want our clients to benefit from the solutions we have to offer. We want our employees to be satisfied with the growth and the opportunities they receive within the organization. We want our business partners, specially our vendors, to grow with us as we do. "Our people are our biggest strength in delivering optimum solutions to our clients."

And, finally, we want our investors to be secure in the knowledge that their investment is in a sound company that adheres to the highest levels of financial and corporate governance and delivers a reasonable rate of return on capital employed.



Ms. SALONI AGARWAL
CHIEF FINANCIAL OFFICER

At Globe International Carriers Limited, we believe that our business is people-centric. The organization can grow only if we empower our employees and give them space to develop into effective leaders Indian culture stands for a unique value system, thereby imbining truth, honesty and fair play in us. This helps us gain the trust of our clients, as our services are integrated into their businesses and we function as an external partner for their internal processes. We sincerely believe that a world class logistics and supply chain company, with a global reach can come out of India.

OVERVIEW

We are the Leader in Transportation Business!

GICL Group is a team of highly qualified & experienced professionals having expertise in their respective fields.

It is aimed to become a leader in logistics industry & create a niche in the global market through optimum utilization of its resources & deliver high quality logistics services to its clients with the efforts of all its wings, i.e, GICL(Globe International Carriers Ltd.), & GRC Logistics LLP.

GICL's exclusive & efficient cargo management system has solutions for Full Truck Load (FTL), Full container Load (FCL), Over Dimension Cargo (ODC), Bulk Cargo through Volvos/Ashok Leylands/ Tatas/Eichers/Swaraj Mazdas, Project Cargo and Small Bulks, Household, Packing Management for every product segment. To compliment the immaculate safety and reliability record, it provides insurance facilities, excellent quality systems, standardized documentation, secure warehouse, efficient post-sales service and customer-friendly policies.

About Us

(An ISO 9001:2008 certified Bank Approved Logistic Company)

Our company has established a strong network in India with 50 locations, allowing to strongly support its customers with complete logistics solutions in this growing market. We are pleased to introduce ourselves as a Bank Approved leading Fleet owners & Transport Contractors (IBA Code No. : JPG-1460) and transporting all kind of goods to various stations in the country.

We are in this field since a long time and have extremely good connections with the transport line people and the complete network of our own office & agents at every nook and corner of the country. We are well versed to handle the valuable goods with utmost care and quickest means. Our years of long experience in this trade coupled with the co-operative and efficient services have earned us the respect of many reputed business houses.

GICL, has established a strong network in India with 50 locations, allowing to strongly support its customers with complete logistics solutions in this growing market. We provide support to trade and industry in the global exchange of goods in land & Multi Modal Operation. GICL extends single window services, comprising of transportation and supply chain management consultancy, warehousing, C & F Operation, inventory management and other value – added services such as custom clearance & payment collections.

VISION AND MISSION

GICL Group intends to be customer-oriented, multi specialist Logistics provider in Indian market with commitment for excellence in every aspect. We are committed to deliver Smooth & Timely Integrated Logistics (STIL) Services to its Customers, Vendors, Employees, Associates, Industry and Society.

- Be a globally preferred provider of India-centric Supply Chain Services and Solutions and a leader in the Asia Pacific region.
- Delight customers with quality service by setting new trends through innovation and technology.

- Be the most preferred organization for all stakeholders.
- Be a responsible corporate citizen with unwavering commitment to environmental protection and conservation.

SERVICES OFFERED

- ◆ Packing of Household goods with Quality material.
- ◆ Transportation by Open/Closed Body Vehicles.
- ◆ Insurance through reputed Insurance houses.
- ◆ Unpacking of Household goods at Destination.
- ◆ Escort services with the Material.
- ◆ Vehicle Transportations.

The referred services and value additions thereon are complimented by a strong nationwide network and a professional team of qualified personnel. This enable us to offer required services and solutions anywhere in the country effectively & efficiently.

MULTI-MODAL TRANSPORT MANAGEMENT

- ◆ Surface Transportation
- ◆ Air Cargo Movement
- ◆ International Freight Forwarding
- ◆ Door-to- Door Cargo Service
- ◆ Packing Management (Packers & Movers)
- ◆ Warehousing Management
- ◆ C & F Operations
- ◆ Supply – Chain Management
- ◆ Logistics – Consultancy Services
- ◆ Coastal Cargo Management
- ◆ Custom Clearance Management
- ◆ Vehicle Carrying Bodies

ACCREDITATIONS AND AFFILIATIONS

- ◆ Awarded with NSIC-CRISIL rating of 'SE-2B' indicating “High Performance Capability and Moderate Financial Strength.”
- ◆ Accredited with ISO 9001:2000 certification in the year 2010 for compliance to the international standards with implementation of ISP systems at Head office and Branches covering field operations.
- ◆ ISO 9001:2015 Certificate of Registration for Integrated Logistics Solution.
- ◆ Accorded as The Approved Transport Operators from Indian Banks' Association

MEMBERSHIPS

1. Life Membership of All India Transporters Welfare Association, New Delhi.
2. Membership of Bombay Goods transport Association, Mumbai, Maharashtra.
3. Member of Vishwakarma Transport Association, Jaipur Rajasthan.
4. Member of Jaipur Transport Operators Associations, Jaipur, Rajasthan.

OUR CLIENTS



...and many more

FINANCIAL PERFORMANCE

Balance Sheet

(Amount in Rs.)

PARTICULARS	For the year ended March 31,		
	31/03/2016	31/03/2015	31/03/2014
EQUITY AND LIABILITIES			
SHAREHOLDERS' FUNDS			
(A) SHARE CAPITAL	58,854,000	9,809,000	9,809,000
(B) RESERVES AND SURPLUS	76,308,139	115,219,901	107,223,907
	135,162,139	125,028,901	117,032,907
SHARE APPLICATION MONEY PENDING ALLOTMENT (TO THE EXTENT NOT REFUNDABLE)	-	-	-
NON- CURRENT LIABILITIES			
(A) LONG-TERM BORROWINGS	3,306,098	5,625,373	-
(B) DEFERRED TAX LIABILITIES (NET)	41,999	4,115,868	4,088,884
(C) OTHER LONG TERM LIABILITIES	-	-	-
(D) LONG-TERM PROVISIONS	1,360,934	1,122,049	1,062,710
	4,709,031	10,863,290	5,151,594
CURRENT LIABILITIES			
(A) SHORT TERM BORROWINGS	174,874,941	142,958,375	198,347,323
(B) TRADE PAYABLES	24,494,314	19,478,706	18,496,713
(C) OTHER CURRENT LIABILITIES	6,898,055	7,407,194	16,476,768
(D) SHORT TERM PROVISIONS	10,909,087	3,529,259	451,610
	217,176,396	173,373,534	233,772,414
TOTAL	357,047,567	309,265,724	233,772,414
ASSETS			
NON-CURRENT ASSETS			
(A) FIXED ASSETS			
(I) TANGIBLE ASSETS	7,788,800	-	63,823,280
(II) INTANGIBLE ASSETS	270,968	-	370,933
(III) CAPITAL WORK-IN-PROGRESS	-	-	-
(IV) INTANGIBLE ASSETS UNDER DEVELOPMENT	-	5,625,373	-
(B) NON-CURRENT INVESTMENTS	-	4,115,868	-
(C) DEFERRED TAX ASSETS (NET)	-	-	-
(D) LONG-TERM LOANS AND ADVANCES	2,903,885	1,122,049	3,616,246
(E) OTHER NON-CURRENT ASSETS			-
	10,963,654	23,360,155	67,810,458
CURRENT ASSETS			
(A) CURRENT INVESTMENTS	-	142,958,375	-
(B) INVENTORIES	955,362	19,478,706	1,145,489
(C) TRADE RECEIVABLES	293,819,322	7,407,194	258,335,428
(D) CASH AND CASH EQUIVALENTS	7,857,834	3,529,259	4,354,704
(E) SHORT-TERM LOANS AND ADVANCES	36,736,108	9,809,000	17,575,026
(F) OTHER CURRENT ASSETS	6,715,288	115,219,901	6,735,810
	346,083,913	285,905,569	288,146,457
TOTAL	357,047,567	309,265,724	355,956,915

FINANCIAL PERFORMANCE

Restated Profit and Loss Account

(Amount in Rs.)

Particulars	For the year ended March 31,		
	31-03-2016	31-03-2015	31-03-2014
Revenue from Operations (Gross)	1,028,045,803	1,142,450,298	1,067,123,821
Net Revenue From Operation	1,028,045,803	1,142,450,298	1,067,123,821
Other income	353,393	539,176	1,364,934
Total Revenue	1,028,399,196	1,142,989,475	1,068,488,755
Expenses:			
Cost of Services	960,933,516	1,057,205,314	971,544,993
Employee benefits expense	13,292,003	19,983,668	27,547,591
Administrative and other Expenses	12,000,341	17,412,710	16,232,973
Finance costs	19,179,274	22,945,703	27,200,074
Depreciation and amortization expense	4,094,722	11,904,490	26,407,490
Total Expenses	1,009,499,855	1,129,451,885	1,068,933,121
Profit before exceptional and extraordinary items and tax	18,899,341	13,537,589	(444,366)
Exceptional/Prior Period item	(2,820,991)	(1,043,152)	2,527,012
Profit Before Tax	16,078,350	12,494,438	2,082,646
Provision for Tax			
- Current Tax	9,820,173	3,455,901	396,848
- Deferred Tax Liability / (Asset)	(4,073,868)	26,984	919,699
MAT Credit Entitlement	-	767,563	(396,848)
Short/(Excess) Tax adjustment of prior years	198,807	-	1550
Restated profit for the period	10,133,239	8,243,989	1,161,397

OUR BRANCHES

AHMEDABAD

405,4th Floor, Bagirath Icon
Opposite Old Narol Court, Narul
Ahmedabad-382 405
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BANGALORE

Branch 1:
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CHENNAI

59, First Floor
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Velappanchavadi
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HYDERABAD

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TRICHY

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Trichy, Tamilnadu-620019
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SURAT

Shop No- 104 ,1st Floor
Swagat Business Hub
ONGC Cross Road , Nr. CNG Pump
Ichapore Surat Road, Surat 394510
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COIMBATORE

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New No. 15/8
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Coimbatore-641010
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Nepal

C/o Interstate Multi Model Transport, 240,
Shiva Savitri Sadan, Red Cross Marg 1 Kalimati,
KMC Ward no. -13, Kathmandu West, Nepal
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ALWAR

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CHITTORGARH

Opp. Shantilal Kantilla Petrol Pump
Main Road, Chanderiya
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GANDHIDHAM

Plot No. 4 Ward No. 12/B
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INDORE

207, Sundram Complex Bhanwar
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Opposite ICICI Bank
Indore-452001 MP
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VAPI

C-25/401, New C Type Next
To Hotel Dan Linc, GIDC
Vapi-396195
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Email: vapi@gicpl.in

NAGPUR

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Mohan Nagar, Nagpur-440001
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ERNAKULAM

No. 8/588, Second Floor
TSS Towers, Near Falcon
Container Freight Station
New Road Junction
Udyogamandal Post
Ernakulam-683501 (Kerala)
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BEAWAR

Near Sarmaliya Choraha
Opp. HP Shree Nath Petrol Pump
Ajmer Road, Beawar-305 901
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BHIWADI

Villa No. 62,
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NAGPUR

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KARUR

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VISAKHAPATNAM

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BARODA

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BANGALORE

Branch 2:
No.14, Shop No. 04, IInd Floor,
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Near State Bank of Mysore,
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MERTA

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MUMBAI

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PUNE

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REWA

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RUDRAPUR

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KARUR

9, EAST WEST STREET, VALLUVAR NAGAR,
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GURGAON

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Globe

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